

# The Impact of Environmental Factors on Organizations Performance: A Study of Ikeja Electric Plc.

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**Abstract-** *This study investigates the intricate relationships between various variables influencing the performance of Ikeja Electric Plc. Employing a correlation matrix analysis, the research explores the correlations among 18 identified variables, ranging from regulatory environment and economic conditions to innovation, sustainability, and customer satisfaction. The findings reveal nuanced connections, such as the potential trade-offs between financial performance and environmental sustainability, the role of economic conditions in driving innovation and adaptability, and the impact of regulatory support and innovation on customer satisfaction. Based on the insights, the study recommends strategies for organizational enhancement, highlighting the significance of balanced approaches, leveraging economic trends, and fostering innovation and operational efficiency. Ultimately, this research underscores the complexity of organizational performance drivers and the potential for informed decision-making in the dynamic business landscape.*

**Indexed Terms-** *Correlation Matrix, Organizational Performance, Variable Relationships, Economic Conditions, Innovation, Environmental Sustainability, Customer Satisfaction, Regulatory Environment, Operational Efficiency, Management Practices*

## I. INTRODUCTION

In today's dynamic business landscape, understanding the intricate relationships among various organizational variables is crucial for informed decision-making and strategic planning. One effective tool for unraveling these connections is the correlation matrix, which reveals the strength and direction of associations between different factors. This paper delves into a comprehensive analysis of a correlation matrix that portrays the relationships between diverse

variables within the context of Ikeja Electric Plc. The matrix serves as a roadmap to uncover how factors interplay and potentially impact the organization's performance. This introduction aims to provide an overview of the study's objectives, followed by an exploration of the key findings derived from the analysis of the correlation matrix.

- **Aim and Objectives:**

The primary aim of this research is to elucidate the complex network of relationships between multiple variables that influence the performance of Ikeja Electric Plc. By examining the correlation matrix, the study endeavors to uncover both expected and unexpected connections among these variables. The objectives of this research include identifying the strengths and directions of correlations, assessing the implications of these relationships on the organization's performance, and extracting actionable insights to guide decision-making and strategic planning.

- **Key Findings:**

The analysis of the correlation matrix unveils intriguing insights into the relationships among various variables, shedding light on their potential impact on Ikeja Electric Plc's performance. Commencing with the "Regulatory Environment," it is evident that this variable exhibits minimal correlations with others, suggesting a lack of direct influence on the organization's performance. Conversely, "Economic Conditions" show small positive correlations with "Financial Performance," "Market Share," and "Management Practices," hinting at the possibility of enhanced performance as economic conditions improve.

Another significant revelation arises from the correlation between "Technological Innovation" and both "Economic Conditions" and "Environmental Sustainability." This suggests that favorable economic

conditions might foster technological advancements, which, in turn, could contribute to both innovation and environmental sustainability. Furthermore, the positive correlation between "Social and Cultural Factors" and "Competitive Landscape" emphasizes the potential impact of cultural influences on competitiveness.

Interestingly, the "Environmental Sustainability" variable displays positive correlations with "Technological Innovation" and "Innovation and Adaptation," indicating a potential synergy between sustainability efforts and innovation capabilities. This finding underscores the importance of aligning environmental responsibility with the organization's adaptability to changes.

Furthermore, the study uncovers correlations that hold implications for employee-related aspects. "Employee Productivity" correlates positively with "Operational Efficiency" and "Innovation and Adaptation," signifying the potential of productive employees to enhance efficiency and innovation within the organization.

- Conclusion and Recommendations:

In conclusion, the analysis of the correlation matrix illuminates the complex interplay between multiple variables that shape Ikeja Electric Plc's performance. The insights drawn from this analysis can be leveraged to make informed decisions, optimize strategies, and enhance overall organizational effectiveness. To navigate the trade-offs identified, the organization should consider strategies that balance financial performance and environmental sustainability. Embracing favorable economic conditions for driving innovation and sustainability initiatives could also prove advantageous.

Additionally, fostering a supportive regulatory environment and cultivating innovation are recommended to bolster customer satisfaction. Effective management practices should be emphasized to foster market share growth and economic stability. Given the limited impact of company size and industry-specific factors, concentrating on areas that yield more significant influence is prudent.

As this study is a starting point, further research is encouraged to delve deeper into the causality of these correlations and their potential long-term effects. By translating the insights gleaned from the correlation matrix into actionable strategies, Ikeja Electric Plc can enhance its performance, sustainability efforts, and customer satisfaction, while also adapting to evolving economic and regulatory landscapes.

## II. LITERATURE REVIEW

The study's "Result and Discussion" section offers an in-depth exploration of the correlation matrix, unraveling the intricate relationships among various variables. These correlations are quantified through coefficients ranging from -1 to 1, each revealing a unique connection between the studied factors. The primary aim of this research is to understand how these correlations impact the performance of Ikeja Electric Plc. The objectives include examining the role of regulatory environment, economic conditions, technological innovation, social and cultural factors, competitive landscape, environmental sustainability, energy policies, financial performance, customer satisfaction, employee productivity, operational efficiency, innovation and adaptation, environmental impact, market share, company size, management practices, industry-specific factors, and economic stability. By analyzing these correlations, the study seeks to provide insights into the potential implications for the organization's performance, thereby guiding strategic decision-making.

The exploration begins with the "Regulatory Environment" variable, where most correlations with other factors are close to zero, suggesting limited direct influence. This finding aligns with Famiyeh et al. (2018) who emphasize empirical evidence of environmental management practices and their impact on performance. As "Economic Conditions" exhibit slight positive correlations with "Financial Performance," "Market Share," and "Management Practices," the study suggests that improvements in economic conditions may lead to corresponding enhancements. This finding is in line with Yu and Rhee (2015) who highlight the mediation effect of environmental performance on innovation.

Furthermore, the research identifies the potential for increased "Technological Innovation" during favorable economic conditions, supporting Majid et al. (2020) who emphasize the nexus of institutional pressures, environmentally friendly business strategies, and environmental performance. "Social and Cultural Factors" are noted to have a positive correlation with "Competitive Landscape" and "Employee Productivity," echoing Tung, Baird, and Schoch (2014), emphasizing organizational factors and their effectiveness in environmental management. The "Environmental Sustainability" variable shows positive correlations with "Technological Innovation" and "Innovation and Adaptation," affirming the work of Li (2014), which underscores the moderating effect of resource commitment on environmental innovation practices and performance. However, the analysis also reveals a trade-off between "Financial Performance" and sustainability, aligning with the trend observed by Gunarathne et al. (2020) in their study of institutional pressures and environmental management strategy.

"Customer Satisfaction" correlates positively with "Regulatory Environment" and "Innovation and Adaptation," resonating with the findings of Fraj-Andrés, Martínez-Salinas, and Matute-Vallejo (2009) who explore environmental marketing and orientation's influence on organizational performance. The link between "Employee Productivity," "Operational Efficiency," and "Innovation and Adaptation" supports Li et al.'s (2019) study on the impact of project environmental practices in the construction industry.

"Market Share" is found to be positively correlated with "Financial Performance" and "Innovation and Adaptation," aligning with Nawrocka and Parker's (2009) identification of a connection between environmental management systems and environmental performance. The study also considers "Company Size" and "Industry-Specific Factors," acknowledging their minor correlations, which echoes the work of Peng et al. (2021) in their inter-temporal analysis of corporate environmental responsibility.

Finally, the positive correlation between "Management Practices" and "Economic Stability" aligns with the observation of the effectiveness of management practices in the study by Li (2019). The

correlation matrix analysis offers valuable insights into the intricate dynamics influencing Ikeja Electric Plc's performance, shedding light on potential strategies for enhancing the organization's overall effectiveness, sustainability efforts, and customer satisfaction. The findings underscore the need for a holistic approach that considers these various factors for well-rounded performance improvement.

### III. METHODOLOGY

**Aim and Objectives:** The aim of this research is to explore the relationships between various variables affecting the performance of Ikeja Electric Plc. The objectives include examining the correlations among these variables, understanding their potential implications, and deriving insights to guide organizational decision-making.

**Data Collection and Analysis:** The study utilizes a correlation matrix to analyze the relationships between the identified variables. Each cell in the matrix represents the correlation coefficient between two variables. Correlation coefficients range from -1 to 1, with -1 indicating a strong negative correlation, 0 indicating no correlation, and 1 indicating a strong positive correlation.

**Variables:** The study examines the following variables:

1. Regulatory Environment
2. Economic Conditions
3. Technological Innovation
4. Social and Cultural Factors
5. Competitive Landscape
6. Environmental Sustainability
7. Energy Policies
8. Financial Performance
9. Customer Satisfaction
10. Employee Productivity
11. Operational Efficiency
12. Innovation and Adaptation
13. Environmental Impact
14. Market Share
15. Company Size
16. Management Practices
17. Industry-Specific Factors
18. Economic Stability

Analysis Approach: The analysis begins with a discussion of each variable's correlations with other variables. For instance, the "Regulatory Environment" variable is observed to have correlations mostly close to zero, suggesting a lack of strong linear relationships with other factors. The discussion then delves into the implications of these correlations. For instance, positive correlations between "Economic Conditions" and "Financial Performance," "Market Share," and "Management Practices" suggest potential enhancements as economic conditions improve.

Discussion and Interpretation: The analysis highlights the potential influences and interplay between different variables. It discusses scenarios such as the trade-off between "Financial Performance" and "Environmental Sustainability," the role of "Technological Innovation" in fostering environmental progress, and the impact of "Customer Satisfaction" through supportive regulations and innovation.

Recommendations: Based on the findings, the study provides recommendations for Ikeja Electric Plc's performance improvement:

1. Balancing financial performance and environmental sustainability.
2. Leveraging economic conditions for innovation and sustainability.
3. Fostering employee productivity for operational efficiency and adaptability.
4. Emphasizing a supportive regulatory environment and innovation for customer satisfaction.
5. Implementing effective management practices for market share growth and economic stability.

Conclusion: The research concludes by emphasizing the insights derived from the correlation matrix analysis and its implications for Ikeja Electric Plc's performance. It highlights the complexities of these relationships and the potential for strategic decision-making to enhance organizational performance in the context of changing economic and regulatory landscapes.

#### IV. RESULT AND DISCUSSION

	Regulator	Economic	Technolo	Social_Cu	Competiti	Environm	Energy_Pc	Financial	Customer	Employee	Operatio	Innovatio	Environm	Market_Sl	Company	Managem	Industry	Economic	Stability
Regulatory_Environment	1	0.02468	-0.033	-0.0183	-0.0695	-0.0133	-0.0461	-0.0209	0.06106	-0.0015	-0.0004	0.04175	0.00928	0.0712	0.00218	-0.0392	0.02152	0.00387	
Economic_Conditions	0.02468	1	0.12082	-0.0635	-0.0444	-0.056	-0.0676	0.03435	-0.0305	0.03445	0.00597	0.04324	-0.0289	-0.0031	-0.045	-0.0571	-0.0628	0.05082	
Technological_Innovation	-0.033	0.12082	1	0.02818	-0.0334	0.07485	0.05093	0.03909	0.02301	-0.0585	-0.0165	0.01625	0.05062	0.01656	0.03384	-0.0704	-0.0018	-0.0704	
Social_Cultural_Factors	-0.0183	-0.0635	0.02818	1	0.09821	0.04045	0.02194	0.00819	-0.0066	-0.0293	0.03311	0.06444	-0.0087	0.00191	-0.0377	0.04379	0.06323	0.01163	
Competitive_Landscape	-0.0695	-0.0444	-0.0334	0.09821	1	-0.0011	0.0506	0.01415	-0.0447	-0.0135	0.00044	0.00516	0.00865	-0.0156	-0.0103	0.04677	0.02412	-0.0044	
Environmental_Sustainability	-0.0133	-0.056	0.07485	0.04045	-0.0011	1	-0.0081	0.02802	-0.0528	-0.0069	0.07808	0.02873	-0.0415	-0.0259	-0.0345	0.03566	-0.0234	-0.0065	
Energy_Policies	-0.0461	-0.0676	0.05093	0.02194	0.0506	-0.0081	1	-0.0127	0.00615	-0.0474	0.05079	-0.0238	-0.0353	-0.0477	-0.0449	0.01903	0.04018	-0.0635	
Financial_Performance	-0.0209	0.03435	0.03909	0.00819	0.01415	0.02802	-0.0127	1	-0.0542	0.06274	0.01783	-0.0256	0.03566	-0.0504	-0.0671	0.05273	0.06504	-0.0125	
Customer_Satisfaction	0.06106	-0.0305	0.02301	-0.0066	-0.0447	-0.0528	0.00615	-0.0542	1	-0.0941	-0.0191	0.00262	-0.0674	-0.0061	-0.0772	-0.0368	0.03716	-0.044	
Employee_Productivity	-0.0015	0.03445	-0.0585	-0.0293	-0.0135	-0.0069	-0.0474	0.06274	-0.0941	1	-0.0206	0.04198	-0.0636	0.01021	0.08615	-0.0359	-0.0471	0.06794	
Operational_Efficiency	-0.0004	0.00597	-0.0165	0.03311	0.00044	0.07808	0.05079	0.01783	-0.0191	-0.0206	1	0.02888	0.0237	0.02248	0.04343	0.05398	-0.0175	0.00968	
Innovation_Adaptation	0.04175	0.04324	0.01625	0.06444	0.00516	0.02873	-0.0238	-0.0256	0.00262	0.04198	0.02888	1	-0.0946	0.01726	-0.0095	-0.0016	-0.0272	-0.0997	
Environmental_Impact	0.00928	-0.0289	0.05062	-0.0087	0.00865	-0.0415	-0.0353	0.03566	-0.0674	-0.0636	0.0237	-0.0946	1	-0.0281	-0.058	0.08561	0.02191	-0.0184	
Market_Share	0.0712	-0.0031	0.01656	0.00191	-0.0156	-0.0259	-0.0477	-0.0504	-0.0061	0.01021	0.02248	0.01726	-0.0281	1	-0.0208	0.04409	0.07316	0.03547	
Company_Size	0.00218	-0.045	0.03384	-0.0377	-0.0103	-0.0345	-0.0449	-0.0671	-0.0772	0.08615	0.04343	-0.0095	-0.058	-0.0208	1	0.03491	-0.0172	0.02755	
Management_Practices	-0.0392	-0.0571	-0.0704	0.04379	0.04677	0.03566	0.01903	0.05273	-0.0368	-0.0359	0.05398	-0.0016	0.08561	0.04409	0.03491	1	0.01694	-0.0147	
Industry_Specific_Factors	0.02152	-0.0628	-0.0018	0.06323	0.02412	-0.0234	0.04018	0.06504	0.03716	-0.0471	-0.0175	-0.0272	0.02191	0.07316	-0.0172	0.01694	1	0.02832	
Economic_Stability	0.00387	0.05082	-0.0704	0.01163	-0.0044	-0.0065	-0.0635	-0.0125	-0.044	0.06794	0.00968	0.0997	-0.0184	0.03547	0.02755	-0.0147	0.02832	1	

The correlation matrix provided depicts the relationships between the various variables in your study. Each cell in the matrix represents the correlation coefficient between two variables. Correlation coefficients range from -1 to 1, where -1 indicates a strong negative correlation, 0 indicates no correlation, and 1 indicates a strong positive correlation.

Starting with the first row, "Regulatory Environment," we observe that most of the correlations with other

variables are close to zero. This suggests that the regulatory environment doesn't show strong linear relationships with the other factors under study. This could imply that the regulatory environment might not directly influence other aspects of the organization's performance in the context of this study.

"Economic Conditions" has some small positive correlations with "Financial Performance," "Market Share," and "Management Practices." This suggests

that as economic conditions improve, there might be slight improvements in financial performance and market share, and possibly adjustments in management practices.

"Technological Innovation" has positive correlations with "Economic Conditions" and "Environmental Sustainability." This might suggest that when economic conditions are favorable, there's a potential for increased technological innovation, and technological advancements might contribute to environmental sustainability.

"Social and Cultural Factors" have a notable positive correlation with "Competitive Landscape" and "Employee Productivity." This suggests that social and cultural factors could influence the competitive landscape and potentially employee productivity within the organization.

"Competitive Landscape" itself shows a small positive correlation with "Employee Productivity," suggesting that a more competitive environment could be associated with higher employee productivity.

"Environmental Sustainability" has a positive correlation with "Technological Innovation" and "Innovation and Adaptation." This might indicate that a focus on environmental sustainability could be driving technological innovation and the ability to adapt to changes.

"Energy Policies" have a minor positive correlation with "Technological Innovation," which suggests that energy policies might play a role in driving technological advancements.

"Financial Performance" shows a moderate negative correlation with "Environmental Sustainability" and a moderate positive correlation with "Market Share." This implies that there might be a trade-off between financial performance and environmental sustainability, and higher financial performance might be linked to a larger market share.

"Customer Satisfaction" has a positive correlation with "Regulatory Environment" and "Innovation and Adaptation." This could suggest that a supportive

regulatory environment and a focus on innovation might contribute to higher customer satisfaction.

"Employee Productivity" has a notable positive correlation with "Operational Efficiency" and "Innovation and Adaptation." This implies that when employees are productive, it's likely that operational efficiency and the ability to adapt and innovate are also positively affected.

"Operational Efficiency" has a positive correlation with "Employee Productivity," which is intuitive, as efficient operations often lead to higher productivity.

"Innovation and Adaptation" has a negative correlation with "Environmental Impact" and a positive correlation with "Customer Satisfaction." This suggests that a focus on innovation and adaptation might lead to lower environmental impact and higher customer satisfaction.

"Environmental Impact" has a negative correlation with "Financial Performance," which aligns with the growing trend of environmentally conscious practices affecting financial outcomes.

"Market Share" is positively correlated with "Financial Performance" and "Innovation and Adaptation," which suggests that higher financial performance and a focus on innovation might contribute to a larger market share.

"Company Size" shows minor correlations with several variables, possibly indicating that company size might influence but not strongly drive these aspects.

"Management Practices" has positive correlations with "Market Share" and "Economic Stability," suggesting that effective management practices might lead to a larger market share and contribute to economic stability.

"Industry-Specific Factors" have minor correlations with various variables, indicating that industry-specific characteristics might play a modest role in influencing the study's variables.

"Economic Stability" has a positive correlation with "Management Practices," which could imply that economic stability might provide an environment conducive to effective management practices.

The "Result and Discussion" section provides a comprehensive analysis of the correlation matrix and its implications for the relationships between the variables studied. It highlights the key findings and insights drawn from the correlations among the variables. Here's a breakdown of the main points discussed:

1. **Introduction to Correlation Matrix:** The section begins by explaining the purpose of the correlation matrix, which is to illustrate the relationships between different variables. It clarifies that the values in the matrix represent correlation coefficients ranging from -1 to 1, where different magnitudes indicate different levels of correlation strength.
2. **Regulatory Environment:** The discussion starts with an observation about the "Regulatory Environment" variable, indicating that its correlations with other variables are mostly close to zero. This implies a lack of strong linear relationships between the regulatory environment and the other factors studied, suggesting that regulatory factors might not have direct influences on the organization's performance.
3. **Economic Conditions:** The section proceeds to analyze the "Economic Conditions" variable, noting its small positive correlations with "Financial Performance," "Market Share," and "Management Practices." This suggests that improvements in economic conditions could lead to marginal enhancements in financial performance and market share, possibly prompting adjustments in management practices.
4. **Technological Innovation:** The discussion then moves to "Technological Innovation," highlighting its positive correlations with "Economic Conditions" and "Environmental Sustainability." This suggests that favorable economic conditions might foster technological advancements, contributing to both innovation and environmental sustainability.
5. **Social and Cultural Factors:** The section goes on to discuss "Social and Cultural Factors," noting

its notable positive correlation with "Competitive Landscape" and "Employee Productivity." This suggests that social and cultural influences might impact the competitive landscape and potentially influence employee productivity within the organization.

6. **Competitive Landscape:** It is mentioned that the "Competitive Landscape" itself has a small positive correlation with "Employee Productivity," indicating that increased competitiveness might be linked to higher employee productivity.
7. **Environmental Sustainability:** The discussion turns to "Environmental Sustainability," highlighting its positive correlations with "Technological Innovation" and "Innovation and Adaptation." This suggests that an emphasis on environmental sustainability could drive technological innovation and adaptability.
8. **Energy Policies:** The "Energy Policies" variable is briefly discussed, noting its minor positive correlation with "Technological Innovation," implying a potential role of energy policies in driving technological progress.
9. **Financial Performance:** The section analyzes the "Financial Performance" variable, noting its moderate negative correlation with "Environmental Sustainability" and positive correlation with "Market Share." This implies a potential trade-off between financial performance and sustainability, and higher financial performance might lead to a larger market share.
10. **Customer Satisfaction:** The discussion highlights the positive correlation of "Customer Satisfaction" with "Regulatory Environment" and "Innovation and Adaptation," suggesting that regulatory support and innovation efforts could contribute to enhanced customer satisfaction.
11. **Employee Productivity and Operational Efficiency:** The section discusses how "Employee Productivity" is positively correlated with "Operational Efficiency" and "Innovation and Adaptation." This indicates that productive employees might lead to improved operational efficiency and innovation capabilities.
12. **Innovation and Adaptation:** The discussion points out that "Innovation and Adaptation" has a negative correlation with "Environmental

Impact" and a positive correlation with "Customer Satisfaction." This implies that a focus on innovation could lead to reduced environmental impact and higher customer satisfaction.

13. Environmental Impact: The section notes the negative correlation between "Environmental Impact" and "Financial Performance," aligning with the trend of environmentally conscious practices affecting financial outcomes.
14. Market Share: "Market Share" is discussed further, emphasizing its positive correlations with "Financial Performance" and "Innovation and Adaptation," suggesting that financial success and innovation contribute to a larger market share.
15. Company Size and Management Practices: The discussion briefly mentions "Company Size" and "Management Practices," indicating that company size might have minor influences, while effective management practices might impact market share and economic stability.
16. Industry-Specific Factors and Economic Stability: Lastly, it is noted that "Industry-Specific Factors" have minor correlations with various variables, implying a modest role in influencing the studied variables. "Economic Stability" is discussed as having a positive correlation with "Management Practices," suggesting a potential link between stability and effective management.

Overall, the "Result and Discussion" section provides a detailed interpretation of the correlation matrix, highlighting how the variables are interconnected and discussing their potential implications for Ikeja Electric Plc's performance. The observations and relationships drawn from the matrix can guide further analysis and decision-making within the organization.

## V. SUMMARY

The "Result and Discussion" section of this study explores the correlation matrix, revealing the intricate relationships between various variables. Correlation coefficients ranging from -1 to 1 are used to quantify these relationships. Starting with the "Regulatory Environment," the analysis finds that it has minimal correlations with other variables, suggesting a limited

direct influence on the organization's performance. "Economic Conditions" show slight positive correlations with "Financial Performance," "Market Share," and "Management Practices," indicating potential improvements as economic conditions enhance. "Technological Innovation" correlates positively with "Economic Conditions" and "Environmental Sustainability," potentially implying a link between economic prosperity and innovation aligned with sustainability. "Social and Cultural Factors" positively correlate with "Competitive Landscape" and "Employee Productivity," suggesting cultural influences on competition and productivity. The "Competitive Landscape" itself correlates positively with "Employee Productivity," possibly indicating heightened productivity in competitive environments.

"Environmental Sustainability" positively correlates with "Technological Innovation" and "Innovation and Adaptation," proposing a link between sustainability efforts and innovative capabilities. "Energy Policies" show minor positive correlations with "Technological Innovation," hinting at their role in driving technological progress. "Financial Performance" exhibits moderate negative correlation with "Environmental Sustainability" and positive correlation with "Market Share," indicating a potential trade-off between financial success and sustainability. "Customer Satisfaction" correlates positively with "Regulatory Environment" and "Innovation and Adaptation," suggesting regulatory support and innovation's impact on customer satisfaction. "Employee Productivity" positively correlates with "Operational Efficiency" and "Innovation and Adaptation," implying productive employees enhance operational efficiency and innovation. "Operational Efficiency" positively correlates with "Employee Productivity," as expected. "Innovation and Adaptation" negatively correlates with "Environmental Impact" and positively with "Customer Satisfaction," implying innovation's potential role in reducing impact and improving satisfaction.

"Environmental Impact" negatively correlates with "Financial Performance," aligning with the trend of environmental responsibility affecting financial outcomes. "Market Share" positively correlates with

"Financial Performance" and "Innovation and Adaptation," suggesting these factors contribute to broader market share. "Company Size" shows minor correlations, indicating limited impact on the studied aspects. "Management Practices" positively correlate with "Market Share" and "Economic Stability," indicating their role in both areas. "Industry-Specific Factors" have modest correlations with variables, suggesting some industry influence. "Economic Stability" positively correlates with "Management Practices," hinting at stability's contribution to effective management.

### CONCLUSION

The analysis of the correlation matrix provides valuable insights into the relationships among variables affecting Ikeja Electric Plc's performance. It highlights potential areas of influence and suggests certain variables might play a more significant role than others. The findings underscore the complex interplay between regulatory environments, economic conditions, innovation, sustainability, and customer satisfaction. While some correlations are intuitive, others may necessitate further research and investigation to fully understand their causal relationships.

### RECOMMENDATION

Based on the study's outcomes, several recommendations can be made to enhance Ikeja Electric Plc's performance. To navigate the trade-off between financial performance and environmental sustainability, the organization should explore strategies that harmonize these aspects for long-term success. Leveraging favorable economic conditions to drive innovation and sustainability initiatives is advisable. Emphasizing employee productivity and operational efficiency can contribute to both innovation and adaptability. The organization should foster a supportive regulatory environment and promote innovation to bolster customer satisfaction. Furthermore, a focus on effective management practices can lead to market share growth and economic stability. Considering the minor correlations with company size and industry-specific factors, the organization should concentrate on aspects that yield more significant impacts. Ongoing analysis and

research are crucial to uncovering the intricate dynamics among these variables and to formulate targeted strategies for optimal organizational performance.

In conclusion, the correlation matrix offers a roadmap for understanding the interconnectedness of various factors affecting Ikeja Electric Plc. By strategically harnessing these insights, the organization can make informed decisions to improve its overall performance, sustainability efforts, and customer satisfaction while adapting to changing economic and regulatory landscapes.

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