

# The Role of Artificial Intelligence in Transforming Human Resources in the Pharmaceutical Industry

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**Abstract-** *The adoption of Artificial Intelligence (AI) in Human Resources (HR) within the pharmaceutical industry has emerged as a strategic solution to address sector-specific challenges, such as attracting highly skilled talent and maintaining continuous innovation. AI enhances recruitment processes by automating tasks like resume screening and initial interviews, allowing HR managers to focus on more strategic activities. Moreover, AI's ability to personalize employee experiences, providing tailored training content and benefits, further contributes to greater employee engagement and satisfaction. By improving recruitment accuracy and supporting continuous professional development, AI has become a vital tool for strengthening competitiveness in the pharmaceutical industry, which operates in a fast-paced and ever-evolving environment. However, the integration of AI in the pharmaceutical sector is not without its challenges. Key barriers include technological infrastructure issues, workforce training, and regulatory compliance, particularly in emerging markets like Ukraine. Despite these obstacles, the growing adoption of AI by pharmaceutical companies is set to increase its transformative impact. Overcoming these challenges will require further investment in research and development, as well as more specialized academic expertise. As these efforts advance, AI is poised to significantly enhance the industry's ability to innovate and sustain its competitive edge, ensuring its continued evolution in the future.*

**Indexed Terms-** *Artificial Intelligence (AI), Pharmaceutical Industry, Human Resources (HR), Recruitment Automation, Workforce Development.*

## I. INTRODUCTION

The adoption of Artificial Intelligence (AI) in the Human Resources (HR) sector has transformed various industries, including the pharmaceutical sector, offering a range of benefits, especially in automating recruitment processes and talent management. The pharmaceutical industry faces

specific challenges, such as the need to attract highly qualified professionals, dealing with stringent regulations, and the constant demand for innovation. In this context, AI emerges as an important ally, helping to optimize recruitment processes and increase team management efficiency.

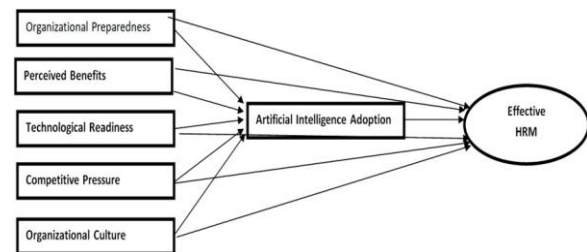


Figure 1: Artificial intelligence and effective HRM. Source: Goswami et al. (2023).

One of the key applications of AI in HR within the pharmaceutical industry is the automation of recruitment processes. AI-based tools can analyze large volumes of resumes and conduct initial screenings, identifying candidates with the most suitable qualifications and skills for the positions. Additionally, AI can automate initial interviews, using chatbots and virtual assistants to interact with candidates, answer frequently asked questions, and assess the alignment of candidates' skills with job requirements. This allows HR managers to focus on more strategic activities, such as evaluating leadership potential and strengthening organizational culture.

In addition to recruitment automation, employee experience can also be enhanced through AI. The personalization of services and the use of smart tools to provide continuous support to employees are increasingly common trends. AI systems can analyze employees' behavior and preferences, offering personalized training content and suggesting benefits tailored to each employee's profile. This contributes to higher engagement and satisfaction, creating a work environment better suited to their needs. Thus, AI not

only speeds up administrative processes but also fosters a more collaborative environment focused on continuous professional development.

The implementation of AI in HR within the pharmaceutical industry is not just a trend but a necessity for companies wishing to stand out in a highly competitive market. The combination of automation with personalized experiences for employees enables organizations to find, develop, and retain talent more efficiently while creating a more dynamic work environment, aligned with the needs of the digital age.

The study by Goswami et al. (2023) investigates the factors that facilitate the adoption of Artificial Intelligence (AI) in Human Resource Management (HRM) practices in the Indian pharmaceutical sector. Using the task-technology fit theory, the researchers proposed a model to explain the antecedents of AI adoption with the aim of improving HRM effectiveness. The study utilized partial least squares structural equation modeling (PLS-SEM) to test the model, with data collected from 160 HR professionals specializing in pharmaceutical companies in India. The results highlight key factors influencing AI adoption, such as organizational readiness, perception of AI benefits, and technological readiness. The PLS-SEM results confirm the proposed model, validating the total and partial mediation effects, which reinforces the accuracy of the model. This research is one of the few addressing AI adoption in HRM within the Indian pharmaceutical industry, offering valuable insights and recommendations related to AI for HR departments based on statistical analysis.

The study by Kot et al. (2021) explores the role of Artificial Intelligence (AI)-based Human Resource Management (HRM) in shaping employer reputation within the pharmaceutical industry in Indonesia. The research examines the impact of AI-based recruitment and AI-based quality on employer reputation, with AI adoption acting as a mediator. The study contributes to the understanding of the role of AI in HR functions and its influence on employer reputation, presenting an innovative perspective in this area. Using convenience sampling and Smart-PLS for data analysis, the results reveal that AI-based recruitment and AI-based quality significantly influence AI

adoption, which, in turn, enhances employer reputation. Moreover, the study highlights the significant mediating role of AI adoption, which mediates the relationship between AI-based recruitment and employer reputation, as well as between AI-based quality and employer reputation.

Kulkov's research (2021) explores the impact of Artificial Intelligence (AI) on key and supporting business processes within pharmaceutical companies. Despite the growing interest in AI in the sector, its role and transformative effects on companies are still underexplored. Through qualitative interviews with five large, five medium, and five small pharmaceutical companies, the study identifies how AI influences various business processes. The results reveal that small pharmaceutical companies experience significant changes in research and development processes, master data management, analysis and reporting, and human resources due to AI adoption. In contrast, large pharmaceutical companies use AI to transform production, sales, marketing, and analysis processes. Medium-sized companies, positioned between the two extremes, transform their processes based on their specific specialization.

The study by Pan et al. (2021) investigates the adoption of Artificial Intelligence (AI) in Human Resource Management (HRM), specifically during employee recruitment. By integrating the technology-organization-environment (TOE) framework with transaction cost theory, the study examines the factors that facilitate and hinder AI adoption in companies. The results of research with 297 Chinese companies reveal that the perceived complexity of AI serves as a limitation to its adoption, while technological competence and regulatory support act as key facilitators. Interestingly, the relative advantages of AI, company size, and sector do not significantly influence AI usage. The study also highlights the moderating effects of transaction costs on the relationship between technological complexity and organizational technological competence, offering valuable insights into the factors affecting AI adoption in HRM.

The study by Singh and Pandey (2024) investigates the adoption of Artificial Intelligence (AI) in Human Resource Management (HRM) and its impact on

human-machine collaboration in modern workplaces. Using a qualitative case research design and an abductive approach, the study examines three leading Indian companies at different stages of AI adoption in HR functions. Key facilitators identified include optimistic and collaborative employees, strong digital leadership, reliable HR data, specialized HR partners, and well-defined AI ethics. However, the study also highlights several barriers, such as the inability to measure employees' emotions in real-time, ineffective collaboration between HR staff and digital experts, and resistance to the adoption of AI ethics. This research contributes to the theory by proposing a model for AI adoption and suggesting additions to the unified theory of acceptance and use of technology in the context of HR ecosystems. Moreover, the study provides practical insights for improving HR practices and digital policy formulation to promote harmonious collaboration between humans and AI and prepare workplaces for the future amidst rapid digital transformations.

Savchuk et al.'s research (2023) examines the current state of Artificial Intelligence (AI) adoption in the pharmaceutical industry in Ukraine, assessing both opportunities and challenges faced by the sector. The research highlights the global growth of internet users and the demographic shift of digital consumers, with an average age between 25 and 44 years. Despite these advances, Ukraine's pharmaceutical industry lags behind neighboring countries such as the Czech Republic, Russia, and Poland in terms of AI utilization. The study identifies a gap in research funding, investment in the sector, and academic specialization, with a limited number of publications related to AI in the pharmaceutical sector. However, several leading pharmaceutical companies in Ukraine are actively integrating AI into their operations, especially in drug discovery, diagnostics, and innovation centers. The challenges faced by these companies include the need for high-quality data, difficulties in recruiting AI specialists, regulatory compliance, and financial constraints. The study provides valuable insights into the regulatory and ethical landscape of AI implementation and highlights the need for more investment and development in this area.

The adoption of Artificial Intelligence (AI) in the Human Resources sector within the pharmaceutical industry has proven to be an effective strategy for addressing the specific challenges faced by this sector, such as attracting highly qualified talent and the constant need for innovation. Automation of recruitment processes, personalization of employee experience, and optimization of team management are some of the key advantages offered by AI, which allows for greater efficiency and agility in operations. Furthermore, by improving the accuracy of candidate selection and supporting the continuous development of employees, AI becomes an essential tool for strengthening the competitiveness of pharmaceutical companies, especially in a dynamic and constantly evolving environment.

Although the benefits of AI are clear, the implementation of this technology in the pharmaceutical sector is not without challenges. Issues related to technological infrastructure, workforce training, and regulatory compliance still present significant obstacles for many companies, especially in emerging markets such as Ukraine. However, as more pharmaceutical companies adopt AI-based solutions and confront these challenges, the trend is for the sector to benefit even more from the transformative potential of the technology. Additional investments in research and development, as well as greater academic specialization, will be crucial to driving AI adoption and ensuring that the pharmaceutical sector continues to evolve in a sustainable and innovative way.

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