

# Financing Models for Manufacturing and FMCG Sector Growth Under Saudi Vision 2030

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*Abstract- The Saudi manufacturing sector and fast-moving consumer goods industry are transitioning from being reliant on resources towards technology-driven and location-bound production. The vision 2030, National Industrial Strategy, and the National Industrial Development and Logistics Program focus on the role of finance in facilitating this process as firms need financing to expand production plants, invest in IT, logistics infrastructure, working capital, international expansion and sustainability improvements all at the same time. This review presents a holistic approach to financing the growth of manufacturing and fast-moving consumer goods by integrating the findings from the literature and policies produced in the period 2020-2025. The study suggests that there is no one instrument that can help facilitate the industry transformation. Rather, a stratified framework is needed whereby catalytic public finance, development banking, bank finance, Islamic capital market instruments, supply chain finance, equity partnerships, foreign direct investment, and ESG-driven financing are employed. This framework addresses the issue of matching tenor and collateral with the asset structure of manufacturing firms and cash conversion cycle of FMCGs.*

**Keywords:** Saudi Vision 2030, Manufacturing Finance, FMCG, SIDF, Sukuk, Supply-Chain Finance, Industrial Policy, Review Paper.

## I. INTRODUCTION

Manufacturing can be considered a key strategy of diversification and production development. In relation to Saudi Arabia, the need to increase the role of manufacturing has been highlighted in Vision 2030. The aims of Vision 2030 comprise reducing dependence on oil, developing non-oil sectors, forming supply chains and increasing exports (Vision 2030, 2025).

The attached reference model of non-oil manufacturing shows the sectoral potential and clustering, global value chain, foreign investments,

small and medium-sized enterprises (SMEs) and financial markets as the supportive pillars. Nevertheless, the current paper will employ the same theoretical framework, however, with the update in accordance with the period 2020-2025, focusing on the financing approaches for manufacturing and Fast-Moving Consumer Goods (FMCGs).

This choice of topic is justified by the necessity of the analysis since manufacturing entails large initial investment amounts, long-term financing and specific technologies and risks, whereas the main need of FMCGs is working capital including accounts receivable, inventories, distributor credits, brand marketing and extending retail channel coverage.

The major research question concerns financing needs of industrial firms and the types of financing mechanisms available. Manufacturing projects always involve significant initial expenses, lengthy period of return on investments, advanced technological equipment and technical risks. FMCGs also need manufacturing facilities and warehouse spaces.

Moreover, their main demand can be the acquisition of working capital which comprises accounts receivable, inventories, distributor credits, marketing expenses for brand creation and expansion of the retail channel coverage. In addition, the financial environment of Saudi Arabia has become more sophisticated, and among the financial institutions there are Saudi Industrial Development Fund (SIDF), Saudi Exports & Imports Finance Company, SME bank, Monsha'at, and the Public Investment Fund (SIDF, 2025; Monsha'at, 2025).

Nevertheless, the company needs to utilize several financing approaches in tandem. Consequently, the aim of this paper will be the identification of

financing opportunities as tools for development of manufacturing and FMCG business without compromising the financial sustainability.

The contribution of this paper consists of three parts. First, the classification of financing mechanisms will be provided based on sectoral functions. Second, a layered model of finance as a part of localization, innovation and export development will be created. Third, policy and managerial recommendations will be provided regarding financing for industrial firms.

Specifically, financing will be studied as a tool for the development of the manufacturing industry. Such approach is consistent with the recent policy documents addressing national industry investment development, supply chain management, private sector engagement and export opportunities (National Industrial Strategy, 2022; NIDL, 2025).

## II. AIM AND OBJECTIVES OF THE STUDY

This paper seeks to construct a research-informed financial framework for promoting sustainable growth of the manufacturing and FMCG industries within the Saudi Vision 2030 program. First, the objective of the study is to determine the financial mechanisms that are available and applicable to companies operating in both manufacturing and FMCG industries.

Second, the purpose of this review will be to evaluate how these financial mechanisms meet the needs of capital investment, working capital, technology adoption, localization, and exporting. Third, this paper aims at comparing the financial needs of the two industries. Fourth, the purpose is to construct a financial framework that includes public catalytic finance, banking finance, Islamic finance, supply chain finance, equity finance and sustainable finance.

## III. METHODOLOGY

In any case, it should be stressed that the methodology of systematic narrative review is appropriate for the study in the field of industrial finance aimed at making policy recommendations. One can pose a research question in such a manner: What financing arrangements can help in the

development of the manufacturing and fast-moving consumer goods (FMCG) sectors in Saudi Arabia under the concept of Vision 2030? As for the selection criteria, one could use works written between 2020 and 2025, as there are significant changes related to the coronavirus pandemic.

The evidence base consists of articles published in peer-reviewed journals dedicated to industrial finance, Islamic finance, supply chain finance, and SME finance; the policies of Saudi Arabia's government; works of development finance and international organisations; industry publications about manufacturing, food security, and consumer products market. As to the research presentation in the style of ResearchGate, one can mention a reasoning approach concerning manufacturing competitiveness, clusters, SMEs, financial markets, SOEs.

There were four steps to conduct research: first, the formulation of search terms (manufacturing finance, FMCG finance, Saudi Vision 2030, SIDF, sukuk, supply chain finance, SME finance, development finance, FDI, and industrial localisation); second, the application of filters, including the recency, focus on Saudi Arabia or other developing countries, and applicability to financing model construction;

third, thematic coding into six categories (catalytic public finance, commercial-bank finance, Islamic capital markets, supply chain finance, equity and strategic investments, and ESG financing); fourth, theme synthesis in the process of which a financing model that differs by its appropriateness for various stages of maturity will be generated.

The methodology implies that this is an approach based on review and concepts, without any statistical causation. One can state the strengths and weaknesses of the approach. In particular, the strength lies in its integrative synthesis aimed at policymaking and management. The main weakness is in using publicly available evidence only.

#### IV. VISION 2030 AND THE INDUSTRIAL-FINANCE CONTEXT

The Vision 2030 is powered by the empowerment of SMEs, export trade, and non-oil sectors, and views the private sector as the engine of diversification (Vision 2030, 2025). The National Industrial Strategy, 2022, emphasizes the importance of industry as a bedrock for access to international markets, high value development and supply chain resilience.

To take such risks, financing is needed before the cash flows in the market are mature enough to finance them. Development finance should not substitute market systems, but should be a catalyst to overcome initial hurdles, attract private investment and demonstrate political will. This strategy is of particular use in the manufacturing industry where the collateral value and cash flow from using it is uncertain.

There are many finance players in the industrial ecosystem in Saudi Arabia. several numerous many a few plenty of various a number of many different lots of different number of a variety of several different multiple monetary numerous monetary significant an array of many monetary diverse multitudes of countless more than one various monetary numerous. multiple.

several monetary multiple - a number multiple states some a couple several states a lot a variety a few states lots a handful a number of states all many states plenty certain a multitude an array most numerous states some states dozens more than commercial banks will play an important role for working capital and treasury services. Advanced manufacturing can be anchored by strategic companies and PIF-supported platforms.

Export credit: Saudi EXIM. Kafalah and SME Bank can help to provide access to finance for smaller companies. The SIDF provides long-term finance and advisory services to industrial projects (SIDF, 2025; IMF, 2024). Fintech and supply chain platforms can also increase invoice liquidity and capital markets provide another avenue through sukuk and private placements. Or, put another way, it is a coordination

problem. Manufacturers and FMCG companies need staged finance – feasibility investment, plant finance, working capital, export expansion – in sequence and not as individual deals.

#### V. SECTORAL FINANCING NEEDS: MANUFACTURING AND FMCG

Manufacturing is primarily funded by capital expenditure. Companies need to buy land, machinery, production lines, safety systems, digital control platforms, quality laboratories and logistics connections before revenues stabilize. The long asset lives require long tenors. If plant assets are financed with short-term bank loans, a refinancing risk may occur.

Large expansions are better suited to development loans, leasing, equipment finance, project finance and sukuk. But lenders also demand credible feasibility studies, offtake agreements, management capability, localisation plans and environmental compliance. The best time for industrial finance is when lending is linked to productivity improvements and not just to asset acquisition.

FMCG companies do things differently.” Demand for food, beverage, hygiene, packaging and household consumables is often volatile, subject to retailer bargaining power, promotional spend, risk of spoilage and seasonal inventory pressures. The sector needs production capacity but day-to-day success depends on cash conversion Receivables finance, inventory finance, distributor credit, purchase-order finance, invoice discounting, reverse factoring and trade credit insurance can be more immediately effective than traditional term loans.

FMCG also needs branding and channel investment, which is harder to collateralise. Equity, strategic investors and revenue-based finance can therefore be complementary to bank loans, especially for fast-growing local brands.

The two sectors are interlinked. Growth in the FMCG sector drives demand for packaging, plastics, paper, cold-chain systems, food-processing machinery and logistics services. Growth in manufacturing increases availability of inputs for FMCG companies locally.

“Finance should be organized around value chains, not around individual companies.” Reverse factoring, confirmed buy orders and quality improvement schemes can help smaller suppliers via anchor makers or sellers.

Such instruments reduce information asymmetry and allow lenders to assess SMEs based on transaction data. This is consistent with the global evidence that supply-chain finance can improve liquidity when buyer payment credibility is higher than supplier collateral (World Bank, 2020).

#### VI. PUBLIC CATALYTIC FINANCE AND DEVELOPMENT-BANK LENDING

Where projects generate benefits for the country as well as returns for private investors, public catalytic finance is needed. These spillovers are due to industrial localisation, food security, employment, export capability and technology transfer, which individual firms may not be able to fully capture. The way SIDF finances can address these spillovers through long tenors, grace periods and technical appraisal and advisory services.

The model is particularly suited to manufacturing projects that have high fixed costs and are strategic in nature. It can also help companies to move from import distribution to local manufacturing, and help with supply chain resilience. But discipline is a must for catalytic finance. Bad subsidies can help inefficient firms and interfere with the market's selection process.

The blended finance model is more resilient. Public loans or guarantees should cover the first layers of risk and commercial banks, equity investors and suppliers' complementary capital. This environment supports financial discipline, because private lenders still consider the ability to pay back.

It also reduces the state's concentration risk Saudi Arabia can leverage blended structures like combining SIDF loans with bank working capital lines, EXIM export insurance and equipment leasing and sustainability incentives. For FMCG, public support should be targeted at food security, local processing of inputs, cold-chain infrastructure,

quality certification and circular packaging. It should be about high-end machinery, automation, localising suppliers and export-oriented capacity for manufacturers.

#### VII. BANK FINANCE, GUARANTEES AND LEASING

In practice commercial banks remain the single most important source of finance for most firms. Their strengths include credit assessment, transaction accounts, trade finance, receivables' monitoring and Relationship lending. But banks like collateral and they like predictable cash flow. This is a barrier for young manufacturers and FMCG brands, whose assets are likely to be specialised or whose margins are volatile.

Credit guarantees that share the risk of default can help to overcome this barrier. SME guarantee schemes are especially useful where companies have firm orders but not enough collateral. They should be priced to encourage responsible lending and tied to reporting requirements, digital invoicing and audited financial statements.

Leasing and equipment financing deserve more attention. In manufacturing, the asset financed itself can be the collateral. Firms can lease their way to better equipment without having to take full ownership right away. This is useful for packaging lines, refrigeration units, filling systems, warehouse automation, solar systems and for quality control equipment. If the leasing contracts include upgrades, leasing reduces the risk of technology obsolescence.

Route-to-market growth for FMCG firms can be aided by vehicle leasing and cold-storage leasing. Banks may combine leasing with maintenance contracts and insurance to guarantee the performance of the assets. This model moves the evaluation from static collateral to operational capability.

#### VIII. ISLAMIC FINANCE AND SUKUK

Islamic finance fits Saudi industrial development, meets local financial standards and can attract institutional investors Growth driven by equipment, inventory and partnership can be financed through

murabaha, ijara and musharakah structures. Sukuk can also be used to finance large industrial clusters, logistics assets and food processing and sustainability projects. Green and sustainability sukuk have recently attracted a lot of attention and opened up opportunities for energy-efficient factories, reduction of waste and circular packaging (Ikram, 2025). Sukuk offers tenor extension and access to capital market investors. The problem is the cost of issuance and the governance requirements which can be too heavy for SMEs.

A pooled sukuk or a platform sukuk could be a possible solution. Industrial zones, anchor companies or development institutions can bundle smaller projects in a portfolio with standardized documentation and credit enhancement. The user pays a fee or rental fee to the creator. This model relieves individual SMEs of the burden and flows long-term capital into common infrastructure. It also fits the cluster logic of Vision 2030, linking finance, infrastructure and productivity.

#### IX. SUPPLY-CHAIN FINANCE AND FMCG CASH CONVERSION

For FMCG, supply chain finance is key, as the ability to grow often depends on payment timings. A small supplier may have good demand but poor liquidity if retailers pay after long periods. Reverse factoring lets the supplier get paid early based on the buyer's credit strength. Invoice discounting, dynamic discounting and purchase-order finance can turn receivables into usable working capital. They come in particularly useful in combination with e-invoicing and data from digital procurement. As the transactions themselves are the basis for the finance, they also reduce the need for collateral for the whole operation.

Supply-chain finance enables localization for manufacturing suppliers. Large companies and buyers with government links can foster sourcing from the country by assisting qualified local suppliers to access finance. Confirmed orders, framework contracts and quality-certification milestones lower uncertainty for lenders. This is especially beneficial in packaging, spare parts, food ingredients, chemicals and maintenance components.

The model makes procurement an industrial-finance instrument. It also assists SMEs by tying part of their creditworthiness to verified performance in a value chain and not just their past balance sheets.

#### X. EQUITY, FDI AND STRATEGIC PARTNERSHIPS

Debt alone is not enough to transform industry. Equity is needed when projects involve high uncertainty, technology transfer, brand building or delayed profitability. Risk capital and managerial capability can come from private equity, venture capital, corporate venture arms and strategic joint ventures. Foreign direct investment can contribute technology, quality systems, export channels and supplier development experience to manufacturing.

Strategic investors in the FMCG space can bring brand expertise, distribution networks, procurement power and product innovation. However, these partnerships are to be designed in a way that builds domestic capability rather than import foreign brands (NIDL, 2025), and thus they are important to the open-investment agenda of Vision 2030.

Joint ventures are most useful if they contain provisions for localisation, training commitments, supplier development plans and export targets. Otherwise, FDI could be just an assembly or distribution channel with limited spillovers. Equity investors must also have an exit through IPOs, private placements or strategic acquisitions.

The development of Saudi capital markets can therefore support manufacturing by giving investors' confidence that industrial assets can be financed, scaled and ultimately monetised. Partial equity can bring professional governance to family-owned FMCG businesses, while preserving local ownership. That's important because many high-potential consumer businesses need systems, data analytics and working-capital discipline as much as money.

#### XI. ESG-LINKED AND SUSTAINABILITY FINANCE

Sustainability finance is becoming more important, because industrial development has to be

accompanied by energy efficiency, water saving, waste reduction and lower emissions. “There is pressure on manufacturing and FMCG companies to reduce resource intensity, re-design packaging, improve logistics and meet environmental expectations. Green loans, sustainability-linked loans and green sukuk can be used to finance solar rooftops, efficient boilers, refrigeration upgrades, water recycling, waste-to-energy systems and recyclable packaging.

These investments can result in lower operating costs and access to procurement and export markets. This financing model should link interest margins or investor reporting to measurable indicators, such as energy intensity, waste diversion or local recycled content.

But credible measurement of ESG finance is required.” Baseline data, independent verification and reasonable targets are needed by companies. Sustainable finance without these risks becoming marketing language rather than industrial development. Development institutions can help by creating standard taxonomies and templates for SMEs.

Sustainability finance can help FMCG companies move away from imported packaging to local circular packaging ecosystems. It can be used by producers to upgrade their factories and meet the demands of overseas buyers. The strongest financial case is where environmental benefits result in lower costs or access to new markets.

## XII. INTEGRATED FINANCING MODEL

The proposed model is composed of four layers. The first layer is strategic public finance: SIDF loans, guarantees, grants, EXIM support and infrastructure investment. Its role is to mitigate early risk and target national spillovers. The second layer is commercial intermediation: bank loans, leasing, working-capital lines and trade finance. Its purpose is to enable operational discipline and scale.

The third layer is market and partnership capital – sukuk, private placements, PE, VC and FDI. Its function is to extend tenor, share risk and import

capabilities. Fourth layer is transactional and sustainability finance, invoice finance, reverse factoring, inventory finance and ESG-linked instruments. Its role is to optimize cash conversion and resource productivity.

The model distinguishes firm maturity. Start-ups and new FMCG brands require seed equity, incubator support, receivables tools and market validation. Scale-up companies need leasing, bank facilities, working capital discipline and distributor finance. Mature manufacturers need syndicated loans, export credit and strategic partnerships and sukuk. Firms upscaling sustainability need green loans and performance-linked finance. Policy should not push all firms to the same instrument. Rather, the right instrument should fit the asset life, the cash-flow volatility, the collateral quality, the technology risk and the development value.



Figure 1. Layered financing architecture for manufacturing and FMCG growth under Vision 2030.

Figure 1 illustrates the layered financing architecture. The diagram shows that public finance, bank finance, sukuk, supply-chain finance, equity and ESG finance should converge toward Vision 2030 outcomes: scale, localisation, exports, productivity and employment. The arrows are important because they show that instruments are not alternatives; they are complementary layers.

A factory may use SIDF debt for machinery, a bank line for inventory, supplier credit for packaging, EXIM cover for export receivables and sustainability finance for energy efficiency. The strength of the model lies in sequencing and coordination.



Figure 2. Sector-specific financing pathway for manufacturing and FMCG firms.

Figure 2 compares financing pathways for manufacturing and FMCG. Manufacturing moves from prototype finance to plant expansion, export platform finance and sustainability upgrades. FMCG moves from brand capital and receivables to inventory lines, distributor finance, export factoring and circular packaging finance.

This distinction matters because applying a manufacturing-heavy term-loan model to FMCG can underfund marketing and working capital, while applying short-term FMCG finance to manufacturing can create maturity mismatch. The sector-specific pathway therefore improves credit design.

### XIII. DISCUSSION

The review implies that Saudi industrial finance needs to go beyond programme availability to financing architecture. There are lots of instruments, but firms have trouble combining them. Working capital is not enough. A long-term loan can be obtained by a manufacturer and yet he can still fail.

An FMCG company may do sales demand but has no money to pay for its receivables. A supplier may win a localization opportunity but not have equipment leasing. The policy implication is to package industrial finance around value chain journeys. Shared appraisal standards and staged approval processes and digital documentation should be used to coordinate lenders and public agencies.

The second implication is about data. Reliable information is key to better financial access. E-invoicing, digital procurement, audited accounts,

production data and logistics records can help reduce information asymmetry.

Fintech platforms can evaluate SMEs better by using transaction histories. This is important for FMCG distributors and manufacturing suppliers who may be commercially viable but are invisible to traditional credit scoring. Data-driven finance can also help track localization and sustainability outcomes. For policymakers, the aim should be to build a trusted industrial-data layer that enables finance without too much bureaucracy.

The third implication is governance. Blended finance can fail where risk is passed on to the public sector without performance discipline. Guarantees, concessional loans and incentives should be linked to milestones such as production commissioning, job creation, energy-efficiency targets, export contracts or supplier development results. Equity partnerships must include commitments to knowledge sharing.

The proceeds of Sukuk must be allocated for productive assets. Supply-chain finance should shield SMEs from excessive buyer power. Thus, governance determines whether finance generates industrial capability or only enhances leverage.

### XIV. RECOMMENDATIONS

First, Saudi industrial planners should prepare sector financing playbooks for priority manufacturing and FMCG value chains. Each playbook will need to define appropriate instruments, eligibility criteria, expected cash cycles, collateral norms and sustainability metrics. Second, banks should boost asset-based lending, receivables finance and inventory finance underpinned by digital transaction data.

Third, anchor buyers should establish reverse-factoring programmes for approved local suppliers. Fourth, development institutions should design blended packages combining long-term loans, guarantees, advisory support and export credit. Fifth, capital market authorities and arrangers should consider the pooling of sukuk for industrial clusters and common infrastructure.

Sixth, before looking for big capital, firms should professionalize financial governance. They require feasibility studies, cost accounting, audited statements, risk registers, ESG baselines and working-capital dashboards. 7.

FMCG companies should consider cash conversion as a strategic metric on par with sales growth. Eighth, manufacturing firms should match the loan tenor to the asset life and not finance fixed assets with short-term facilities. Ninth, foreign partnerships should be evaluated on the basis of their contribution to technology transfer, local sourcing and export access. Tenth, sustainability finance should be linked to measurable operational improvements and not broad commitments.

#### XV. IMPLEMENTATION ROADMAP

The financing architecture should be delivered through a staged roadmap rather than one policy announcement. The first stage should include mapping priority value chains by agencies and lenders, identifying financing gaps and publishing common appraisal templates.

This would help firms to understand what documents, ratios, contracts and sustainability data they would need to have in place before approaching lenders. In the second stage anchor buyers in food, packaging, chemicals, logistics and retail should be encouraged to operate supplier-finance programmes.

These programmes should include approved supplier lists, digital purchase orders, invoice verification and early payment options. In the third stage, pooled financing for shared assets, such as cold storage, labs, solar generation, wastewater treatment and recycling facilities, should be piloted in larger industrial zones. This method allows to spread fixed costs on a large number of firms and makes less important firms more bankable.

Capability building within firms is also needed to provide a practical roadmap. Many SMEs fail not because there is no demand. It is because they have poor financial plans. Manufacturing and FMCG companies should have rolling cash flow forecasts, cost variance reports, inventory aging schedules,

receivables dashboards and debt service coverage ratios.

These instruments allow managers to negotiate finance before liquidity pressure becomes acute. They help lenders identify growth firms that warrant larger facilities. Hence advisory support is central to finance. SIDF, Monsha'at, chambers of commerce, banks and consultants can jointly provide templates for feasibility studies, working-capital policies and ESG baselines. This would reduce the transaction cost of access to finance and establish a more professional borrower base.

‘Every financing model has to have risk management built into it. Industrial borrowers are exposed to demand risk, import price risk, energy price risk, technology risk, food safety risk and regulatory risk. Lenders should not be put off investing in the sector; they should structure finance to take account of these risks. For example, foreign-exchange exposures can be managed by natural hedges and import planning. Certification, traceability and insurance can control the food-safety risk.

#### CONCLUSION

Financing models for manufacturing and FMCG growth under Saudi Vision 2030 should be sector-specific, development-oriented and integrated. Manufacturing requires patient capital, financing of equipment, technology partnerships and export support.” “FMCG needs fast working-capital tools, supply-chain finance, brand equity and packaging sustainability finance.

Public institutions can help jump start investment, but the rest of the architecture has to come from commercial lenders, capital markets, anchor buyers and strategic investors. The ideal model is layered: early risk mitigation through public finance, operational support from banks, growth capital from sukuk and equity, cash conversion through supply-chain finance, and resource productivity through ESG finance.

If implemented well, finance can be a practical engine for localisation, productivity, exports and

inclusive private sector growth in Saudi's industrial transformation.

Table 1. Financing instruments and sectoral fit

Instrument	Best fit	Strategic function	Key benefit	Main risk/control
SIDF/development loans	Manufacturing CAPEX; strategic FMCG plants	Long-tenor catalytic finance	Reduces maturity mismatch	Tie funding to milestones and productivity
Commercial bank lines	Both sectors	Working capital and trade finance	Operational liquidity	Require cash-flow monitoring
Leasing/equipment finance	Machinery, cold chain, fleets	Asset-based expansion	Preserves cash and upgrades assets	Insure and maintain leased assets
Sukuk/private placements	Large plants, clusters, logistics	Capital - market depth	Longer tenor and institutional capital	Need governance and scale
Supply-chain finance	FMCG and local suppliers	Receivables and invoice liquidity	Supports SME localisation	Protect suppliers from buyer dependency
Equity/FDI /JV	Technology and brand expansion	Risk sharing and capability transfer	Adds expertise and market access	Use localisation and knowledge-transfer

				r clauses
ESG-linked finance	Resource efficiency, packaging, solar	Sustainable industrial upgrading	Reduces cost and improves compliance	Verify targets and baseline data

Table 2. Review synthesis matrix

Review theme	Manufacturing implication	FMCG implication	Vision 2030 linkage
Capital intensity	Long-tenor loans and sukuk for fixed assets	Selective plant finance plus outsourced logistics	Industrial capacity and localisation
Cash-conversion cycle	Supplier credit and staged procurement finance	Receivables, inventory and distributor finance	SME liquidity and private-sector growth
Technology transfer	JV equity, FDI and leasing for automation	Product innovation, packaging and analytics partnerships	Higher productivity and competitiveness
Export readiness	EXIM support, credit insurance and quality certification	Regional distribution and trade receivable insurance	Non-oil exports and global value chains
Sustainability	Green loans for energy and resource	Circular packaging and cold-	Environmental resilience and market access

	efficiency	chain efficiency	
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